

Pearson BTEC Level 4 Higher National Certificate in Business Course Units

First Year			
Pearson BTEC Level 4 Higher National Certificate in Business (All pathways)		Unit Credit	Level
Core Unit Mandatory	0: Academic Skills	N/A	
Core Unit Mandatory	1: Business and Business Environment	15	4
Core Unit Mandatory	2: Marketing Processes and Planning	15	4
Core Unit Mandatory	3: Human Resource Management	15	4
Core Unit Mandatory	4: Leadership and Management	15	4
Core Unit Mandatory	5: Accounting Principles	15	4
Core Unit Mandatory	6: Managing a successful Business Project (Pearson-set)	15	4
Optional Unit	8: Innovation and Commercialisation	15	4
Optional Unit	9: Entrepreneurial Ventures	15	4

Pearson BTEC Level 5 Higher National Diploma in Business Course Units

Second Year			
Pearson BTEC Level 5 Higher National Diploma in Business (All Pathways)		Unit Credit	Level
Core Unit Mandatory	0: Further Academic Skills	N/A	
Core Unit Mandatory	20: Organisational Behaviour	15	5
Optional Unit	24: Understanding and Leading Change (MGT)	15	5
Core Unit Mandatory	19: Research Project (Pearson set) ²	30	5
Optional Unit	27: Identifying Entrepreneurial opportunities (ENT)	15	5
Optional Unit	31: Employee Relations (HR)	15	5
Optional Unit	43: Business Strategy (OPT)	15	5
Optional Unit	53: Planning the growth (OPT)	15	5